

Message Text

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USIA-15 SAM-01 AID-20 EB-11 CIEP-02 TRSE-00 STR-08

OMB-01 CEA-02 SCI-06 COME-00 FRB-02 XMB-07 OPIC-12

LAB-06 SIL-01 FEA-02 ACDA-19 DRC-01 /213 W

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P R 092311Z FEB 74

FM AMEMBASSY SANTIAGO

TO SECSTATE WASHDC PRIORITY 7418

INFO AMEMBASSY LIMA

AMEMBASSY MEXICO CITY

C O N F I D E N T I A L SECTION 1 OF 3 SANTIAGO 0654

EO 11652: GDS

TAGS: PE, PFOR, MX, DE LA FLOR

SUBJ: ASSISTANT SECRETARY KUBISCH'S MEETING WITH

PERUVIAN FOREIGN MINISTER DE LA FLOR RE

MEXICO FOREIGN MINISTER'S CONFERENCE.

1. SUMMARY: IN TWO AND ONE-HALF HOUR MEETING WITH DE LA FLOR AND AMBASSADOR LUIS MARCHAND ON FEBRUARY 8, ASSISTANT SECRETARY KUBISCH GAVE DE LA FLOR SECRETARY KISSINGER'S LETTER AND PANAMA SPEECH; STATED UNITED STATES DESIRE TO HAVE OPEN, CONSTRUCTIVE DIALOGUE WITH PERU AND OTHER LA COUNTRIES, NOT A CONFRONTATION, AT FOREIGN MINISTERS MEETING (MFM) IN MEXICO CITY; REVIEWED UNITED STATES THINKING ON STRUCTURING MFM AND ON AGENDA ITEMS; AND INFORMED DE LA FLOR OF SECRETARY'S DESIRE FOR PRIVATE BILATERAL CONVERSATION WITH HIM AFTERNOON FEBRUARY 20. DE LA FLOR EMPHASIZED IMPORTANCE OF SUBSTANTIVE OUTCOME OF MFM, SAID PERU DOES NOT WANT TO PROVOKE ANYONE BUT DOESN'T WANT TO HAVE A MEETING IN WHICH DECISIONS ARE MERELY OFFERED FOR RATIFICATION BY OTHERS, STRESSED
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PERUVIAN CONCERN OVER UNITED STATES "POLITICAL" CONDITIONS

ON ASSISTANCE, ALSO EXPRESSED SPECIAL INTEREST IN MULTI-NATIONAL CORPORATION AND TECHNOLOGY ITEMS OF AGENDA, STATED HIS FAVORABLE VIEW OF SECRETARY KISSINGER, AND WELCOMED OPPORTUNITY FOR BILATERAL WITH SECRETARY. ON MFM STRUCTURE, DE LA FLOR'S VIEWS SEEMED ROUGHLY IN ACCORD WITH OUR ONW. HE IS PARTICULARLY CONCERNED WITH CUTTING DOWN NUMBER AND LENGTH OF LATIN AMERICAN PRESENTATIONS. END IMPRESSION FROM THIS MEETING WITH DE LA FLOR WAS THAT AT MEXICO CITY PERU WILL PRESS STRONGLY ITS POSITION ON "POLITICAL" CONDITIONS ON ASSISTANCE AND ON UNITED STATES LEGISLATIVE SANCTIONS AND "AMENDMENTS," PROBABLY INSIST ON SOME FORMULATION ON THIS SUBJECT IN ANY FINAL DOCUMENT COMING OUT OF MEETING, BUT WILL PROBABLY NOT CAUSE ANY MAJOR DISRUPTION TO THE CONFERENCE. END SUMMARY.

2. AT THE OUTSET OF THIS TWO AND ONE-HALF HOUR MEETING AND FOLLOWING AN INITIAL EXCHANGE OF PLEASANTRIES, ASSISTANT SECRETARY KUBISCH DISCUSSED RECENT U.S. MOVES WITH RESPECT TO THE PANAMA CANAL NEGOTIATIONS AS EVIDENCE OF AN EMERGING NEW RELATIONSHIP BETWEEN THE U.S. AND LATIN AMERICAN COUNTRIES. HE BRIEFLY DISCUSSED THE FEBRUARY 7 EVENTS IN PANAMA ON THE OCCASION OF THE SECRETARY'S SIGNING WITH THE PANAMANIAN FOREIGN MINISTER THE EIGHT-POINT PRINCIPLES FOR PROCEEDING WITH THE CANAL NEGOTIATIONS.

3. THE FOREIGN MINISTER THEN DISCUSSED PERU'S VARIOUS TYPES OF RELATIONSHIPS WITH FOREIGN COUNTRIES, SUCH AS ITS RELATIONS WITH NEIGHBORING COUNTRIES, ITS BILATERAL RELATIONS WITH THE U.S. AND OTHER INDUSTRIALIZED NATIONS, AND ITS RELATIONS WITH HEMISPHERE-WIDE ORGANIZATIONS. HE SAID THAT PERU AND THE US ARE RELATED NOT ONLY IN STRICTLY BILATERAL TERMS, BUT IN ORGANIZATIONS WHERE BOTH ARE MEMBERS, AND ALSO IN LESS IMMEDIATELY APPARENT WAYS, SUCH AS WITH RESPECT TO THE U.S.-PANAMA CONSULTATIONS OVER PANAMA CANAL TOLL RATES. IN THIS CASE AN APPARENTLY BILATERAL ISSUE WITH PANAMA DIRECTLY INVOLVES THE INTERESTS OF PERU AND OTHER WEST COAST SOUTH AMERICAN COUNTRIES, AND TO A LESSER EXTENT OTHER SOUTH AMERICAN COUNTRIES. (DE LA FLOR RETURNED TO THIS SUBJECT LATER IN THE CONVERSATION SEE SEPTEL.)

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4. MR. KUBISH EMPHASIZED THROUGHOUT THE CONVERSATION THAT WHAT THE USG IS INTERESTED IN IS A CONSTRUCTIVE AND OPEN DIALOGUE WITH PERU AND OTHER LATIN AMERICAN COUNTRIES, NO MATTER WHAT THE FORUM, WHETHER IT BE THE FORTHCOMING MEXICO CITY MEETING, IN THE OAS, OR IN BILATERAL RELATIONS. REGARDING THE MEXICO CITY MEETING, WHAT THE US DESIRES IS A CONSTRUCTIVE AND FORWARD LOOKING DISCUSSION OF THE MAJOR

ISSUES THE HEMISPHERE FACES, AND NOT A CONFRONTATION BETWEEN THE U.S. AND THE LATIN AMERICAN NATIONS AS A GROUP, OR AGAINST ONE OR A FEW LATIN AMERICAN GOVERNMENTS. DE LA FLOR STATED, AND REPEATED AT VARIOUS POINTS THROUGHOUT THE CONVERSATION, THAT IT IS THE SUBSTANCE OF RELATIONSHIPS BETWEEN THE US AND LATIN AMERICA WHICH MUST CHANGE. HE SAID THAT, FOR EXAMPLE, TECHNOLOGY SHOULD REACH LATIN AMERICAN COUNTRIES AT A FASTER PACE. MR. KUBISH REPLIED THAT A SUBSTANTIVE IMPROVEMENT IN U.S. LATIN AMERICAN RELATIONS IS EXACTLY WHAT SECRETARY KISSINGER WANTS TO BRING ABOUT THIS YEAR. HE SAID THAT IN RECENT MONTHS POSSIBILITIES AND OPPORTUNITIES FOR CHANGE HAVE IMPROVED, AND U.S.-PERUVIAN RELATIONS HAVE MATERIALLY CHANGED FOR THE BETTER.

5. DE LA FLOR AGREED THAT POSITIVE STEPS HAVE BEEN TAKEN AND "NEW PHRASEOLOGY" HAS BEEN ADOPTED BY THE USG. HE SAID THAT SINCE MR. KUBISCH HAD ASSUMED HIS PRESENT OFFICE PERSONAL CONTACTS BETWEEN U.S. AND PERUVIAN OFFICIALS HAVE NOTABLY IMPROVED. WHILE HE DID NOT WANT TO GIVE A "ROSE-COLORED" VIEW, HE SAID THAT MANY BILATERAL ISSUES HAVE BEEN SOLVED OR EASED, AND RELATIONS ARE NOW BETTER THAN IN PRIOR YEARS. HE SAID THAT OUR RELATIONS ARE SOMETIMES DISTORTED IN THE PRESS, AS FOR EXAMPLE HIS HAVING BEEN MISQUOTED BY THE U.S. PRESS DESCRIBING AN ALLEGED PERUVIAN OFFER OF \$12 MILLION FOR THE CERRO DE PASCO COMPENSATION. HE SAID THAT THE IMAGE OF KISSINGER HAS GREATLY IMPRESSED LATIN AMERICA, AND THE SECRETARY IS CONSIDERED WELL INTENTIONED AND WOULD BE WELCOME IN PERU ON ANY FUTURE TRIP TO LATIN AMERICA.

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6. HOWEVER, DE LA FLOR SAID SUCCESS IN U.S.-LATIN AMERICAN RELATIONS DEPENDS LARGELY UPON WHAT ACTUALLY TRANSPIRES AT THE MEXICO CITY FOREIGN MINISTERS MEETING. HE SAID THAT PERU AND LATIN AMERICA MANY TIMES HAVE EXPERIENCED ALLEGED UNFULFILLED U.S. COMMITMENTS ("PROMESAS INCUMPLIDAS"). MR. KUBISCH SAID THAT INDEED THIS IS WHY HE IS MAKING THIS TRIP TO LATIN AMERICA, AND WHY SECRETARY KISSINGER HAD SENT A PERSONAL LETTER (WHICH WAS THEN HANDED OVER TO THE FOREIGN MINISTER) AND HAD ASKED HIM TO CONSULT CLOSELY WITH DE LA FLOR REGARDING THE MEXICO MEETING AND FUTURE U.S.-LATIN AMERICAN RELATIONS.

7. DE LA FLOR READ THE LETTER AND ASKED THAT HIS APPRECIATION BE CONVEYED TO SECRETARY KISSINGER.

8. DE LA FLOR THEN INSISTED THAT THE OAS IS ANACHRONISTIC AND DOES NOT SERVE LATIN AMERICA'S PRESENT-DAY NEEDS. HE SAID THAT MUCH MORE THAN A "MUY BONITO" STATEMENT IS NEEDED, AND THAT HE AS A MILITARY OFFICER IS AND MUST BE REALISTIC ABOUT WHAT IS GOING TO RESULT FROM THE MEXICO CITY MEETING. MR. CONFIDENTIAL

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KUBISCH SAID THAT IF BROAD PRINCIPLES AND AGREEMENT ON INTER-AMERICAN RELATIONS CAN BE REACHED IN MEXICO CITY THEN IT SHOULD NOT BE DIFFICULT TO ARTICULATE THESE IN THE RESTRUCTURING OF THE OAS, AND BY EXTENSION TO BRING ABOUT OTHER WORTHWHILE CHANGES IN THE INTER-AMERICAN SYSTEM. MR. KUBISCH SAID THAT IF AGREEMENT CANNOT BE REACHED FOR REGIONAL COOPERATION AND DEVELOPMENT IN THIS HEMISPHERE THEN IT SEEMED UNLIKELY THAT SUCCESS COULD BE ATTAINED IN ANY WORLD REGION.

9. MR. KUBISCH SAID THAT IF A BELLIGERENT STANCE IS TAKEN BY ANY OF THOSE ATTENDING THE MEXICO CITY CONFERENCE IT WILL BE DIFFICULT TO ACHIEVE DESIRED CONSTRUCTIVE ENDS. HE ASKED THE PERUVIAN GOVERNMENT'S COOPERATION TO AVOID ANY SUCH PROBLEM, AND TO WORK INSTEAD FOR SOLUTIONS TO THE HEMISPHERE'S REAL PROBLEMS. DE LA FLOR RESPONDED THAT THE PERUVIAN GOVERNMENT DOES NOT WANT TO "PROVOKE" ANY OTHER DELEGATION AT THE MEXICO CITY MEETING, BUT NEITHER DOES HE WANT TO PARTICIPATE IN A MEETING IN WHICH, HE SAID, DECISIONS WOULD

BE REACHED BY THE USG AND MERELY BE OFFERED FOR RATIFICATION BY THE LATIN AMERICAN FOREIGN MINISTERS. MR. KUBISCH SAID THAT WAS PRECISELY WHAT SECRETARY KISSINGER DID NOT WANT TO DO; THE WHOLE CONCEPT OF THE "NEW DIALOGUE" WAS TO AVOID JUST THAT.

10. DE LA FLOR THEN COMMENTED ON THE TWO ADDITIONAL AGENDA ITEMS PROPOSED BY SECRETARY KISSINGER. HE SAID THAT HE WOULD NOT WANT TO SEE THE REVIEW OF THE INTERNATIONAL SITUATION AND A DISCUSSION OF THE ENERGY CRISIS DETRACT IN ANY WAY FROM RESULTS OF THE OTHER EIGHT AGREED-UPON ITEMS ON THE AGENDA. HE SUGGESTED PUTTING THE DISCUSSION OF THESE TWO TOPICS AT THE END OF THE MEETING.

11. MR. KUBISCH THEN DISCUSSED THE U.S. VIEWS ON THE PREFERRED FORMAT FOR THE CONFERENCE. HE SAID THAT THE SECRETARY HAD DISCUSSED WITH RABASA AN INITIAL PUBLIC SESSION WITH THREE SPEECHES, ONE BY PRESIDENT ECHEVERRIA, ONE BY A LATIN AMERICAN FOREIGN MINISTER, AND ONE BY SECRETARY KISSINGER. HE SAID THE SECRETARY WOULD THEN STATE HIS VIEWS ON ALL EIGHT TOPICS ON THE ORIGINAL AGENDA IN THE FIRST CLOSED SESSION THAT AFTERNOON, TO BE FOLLOWED BY A GENERAL DISCUSSION WITH THE FOREIGN MINISTERS ABOUT THESE EIGHT POINTS. AFTER THIS DISCUSSION ENDED, PROBABLY SOME TIME ON

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FRIDAY, THE SECRETARY WOULD THEN BE PREPARED TO MAKE A STATEMENT ON THE TWO POINTS HE HAD PROPOSED FOR THE AGENDA. FOLLOWING FURTHER CLOSED DISCUSSION, THE FINAL SESSION WOULD BE PUBLIC AND INCLUDE THE ANNOUNCEMENT OF THE CONCLUSIONS OF THE FOREIGN MINISTERS.

12. FOREIGN MINISTER DE LA FLOR AGREED WITH THIS GENERAL FORMAT AND SAID THAT AN AIRING OF THE DIFFERENT VIEWS OF ALL THE LATIN AMERICANS WOULD EXHAUST THE ENERGIES AND TIME OF ALL THE PARTICIPANTS. HE THOUGHT THAT PERHAPS NO MORE THAN THREE OR FOUR LATIN AMERICAN FOREIGN MINISTERS SHOULD COMMENT ON EACH OF THE EIGHT AGENDA ITEMS, AVOIDING EXAGGERATED POSITIONS AND YET AT THE SAME TIME SPEAKING FOR ALL OF THE LATIN AMERICAN DELEGATIONS ON THESE SUBJECTS.

13. DE LA FLOR WENT ON THAT MEANINGLESS SPEECHES CALCULATED NOT TO OFFEND ANYONE SHOULD BE AVOIDED AT THE MEXICO CITY CONFERENCE, BUT AT THE SAME TIME HE AND OTHER LATIN AMERICAN FOREIGN MINISTERS COULD DEVISE WAYS TO AVOID SUPERFLUOUS DEBATE.

14. IN DISCUSSING A POSSIBLE DECLARATION OF PRINCIPLES OR INTENTIONS TO COME OUT OF THE CONFERENCE DE LA FLOR SAID THAT IT IS IMPORTANT THAT NOT JUST "INTENTIONS" BE AGREED TO BY THE FOREIGN MINISTERS. RATHER THE BASES AND THE CRITERIA FOR

THE DIALOGUE AND THE NEW U.S.-LATIN AMERICAN RELATIONSHIPS SHOULD BE AGREED IF POSSIBLE. (HE USED THE WORDS IN SPANISH "BASES Y CRITERIOS" IN DESCRIBING THIS CONCEPT. HE SAID THAT "PRINCIPIOS" SHOULD PROBABLY BE AVOIDED SINCE THEY ARE MORE ASSOCIATED WITH WHAT HE CALLED LONG-WINDED AND PURPOSELESS OAS DEBATES. "INTENTIONS," HE THOUGHT, WAS TOO VAGUE AND UNPROMISING A TERM IN SPANISH.)

15. MR. KUBISCH SAID THAT THE USG HAS BEEN DEVELOPING WORKING DRAFTS ON THE EIGHT POINTS ON THE AGENDA AND WOULD BE PLEASED TO EXCHANGE VIEWS WITH PERUVIAN GOVERNMENT OFFICIALS. DE LA FLOR SAID THAT PERU ALSO HAS WORKING DRAFTS WHICH HE SAID WOULD BE GIVEN TO AMBASSADOR BELCHER. HE THEN STATED THAT THE CONFERENCE SHOULD ARRIVE AT CONCRETE AND USEFUL STATEMENTS ON SUCH MATTERS AS THE "AMENDMENTS" IN U.S. FOREIGN ASSISTANCE AND OTHER LEGISLATION; THE ROLE AND CONFIDENTIAL

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APPROPRIATE ACTIVITIES OF MULTINATIONAL CORPORATIONS IN LATIN AMERICA; THE ELIMINATION OF "POLITICAL CONDITIONS" ON INTERNATIONAL LENDING TO LATIN AMERICAN COUNTRIES; THE AVAILABILITY OF IMPROVED TECHNOLOGY TO LATIN AMERICA; AND REAL AND EFFECTIVE COOPERATION FOR ECONOMIC DEVELOPMENT. THIS LAST POINT LED DE LA FLOR TO SAY THAT THE BEST WAY TO OBTAIN GOOD RELATIONS WITH LATIN AMERICAN COUNTRIES IS ASSISTANCE, WITHOUT LIMITS FOR POLITICAL MOTIVES. HE SAID THAT CASTRO'S CUBA HAS BEEN ISOLATED AND HAS NO ALTERNATIVES TO ASSISTANCE FROM A SINGLE SOURCE; COUNTRIES WITH SEVERAL SUCH ALTERNATIVES, DE LA FLOR ASSERTED, CAN MAINTAIN MORE BALANCED RELATIONS WITH ALL NATIONS.

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16. MR. KUBISCH SAID THAT WHILE SECRETARY KISSINGER WILL SPEAK TO THE SUBJECT OF ECONOMIC COOPERATION, THE USG WOULD NOT BE ABLE TO ACCEPT ANY LEGAL OBLIGATION TO PROVIDE SUCH AID. HE SAID THAT CONGRESS CONTROLS THE FUNDS, AND THE EXECUTIVE BRANCH MUST ABIDE BY THE LAWS AND REGULATIONS. DE LA FLOR SAID THAT HE RECOGNIZES THIS, BUT THE EXECUTIVE BRANCH, FOR EXAMPLE THROUGH EXIMBANK AND AID, CAN WITHHOLD OR DELAY LOANS EVEN AFTER THE NECESSARY FUNDS HAVE BEEN APPROPRIATED. AMBASSADOR

BELCHER ADDED THAT THE CONGRESS IS ALSO WATCHING EXECUTIVE BRANCH ACTIONS IN ADMINISTERING SUCH FUNDS. MR. KUBISCH SAID THAT IT IS ONLY NATURAL THAT THE US AND OTHER DONOR GOVERNMENTS ARE MORE LIKELY TO HELP THEIR FRIENDS AND THOSE WHO COOPERATE WITH THEM FIRST, AND THAT THIS IS SIMPLY A REALISTIC FACT OF LIFE. MR. KUBISCH CITED SECRETARY KISSINGER'S REFERENCE IN HIS SPEECH TO "BLACKMAIL" FROM WHATEVER SOURCE AND INDICATED EVOLVING U.S. VIEWS ON SOME OF THE OTHER AGENDA POINTS RAISED BY THE FOREIGN MINISTER.

17. DE LA FLOR CONCLUDED THIS PART OF THE DISCUSSION BY SAYING
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THAT PERU WANTS THE USG TO AGREE TO RESPECT FULLY LATIN AMERICAN NATIONS' SOVEREIGNTY, WITHOUT INTERFERENCE IN THEIR DOMESTIC AFFAIRS, AND TO SUPPORT THE THREE CONCEPTS OF "INTER-DEPENDENCE, SOLIDARITY AND COOPERATION." MR. KUBISCH SAID HE AGREED FULLY WITH THE THREE CONCEPTS AS A SOUND BASIS FOR INTER-AMERICAN RELATIONSHIPS AND SAID THEY COULD ALSO PROVIDE THE BASIS FOR A REINVIGORATED AND FORWARD LOOKING INTER-AMERICAN COMMUNITY.

18. MR. KUBISCH SAID THAT SECRETARY KISSINGER WOULD LIKE VERY MUCH TO HAVE AN INFORMAL MEETING AND CONSULT PERSONALLY AND PRIVATELY WITH THE FOREIGN MINISTER SOME TIME AFTER HIS ARRIVAL WEDNESDAY AFTERNOON, FEBRUARY 20. HE SUGGESTED ABOUT 5:30 OR 6:00 P.M., WITH THE EXACT HOUR AND PLACE TO BE

ARRANGED LATER. DE LA FLOR READILY AGREED. MR. KUBISCH ADDED THAT HE DID NOT KNOW EXACTLY WHEN THE SECRETARY WOULD ARRIVE IN MEXICO CITY, BUT SAID THAT THE SECRETARY WANTED VERY MUCH TO CONSULT WITH DE LA FLOR PRIOR TO THE OPENING OF THE CONFERENCE. HE SAID THAT FROM SECRETARY KISSINGER'S COMMENTS TO HIM THE SECRETARY AND DE LA FLOR MUST CERTAINLY HAVE HIT IT OFF WELL DURING THEIR FIRST MEETING IN NEW YORK LAST FALL. DE LA FLOR AGREED AND SAID THAT THE SECRETARY IS PRAGMATIC AND LOOKS FOR SOLUTIONS, COMMENTING WITH FAVOR HOW "U.S. DIPLOMACY HAS CHANGED."

19. IN RESPONSE TO HIS OBVIOUS INTEREST IN THE POINT, MR. KUBISCH TOLD DE LA FLOR THAT LATER IN THE YEAR THE SECRETARY WOULD PROBABLY BE MAKING ONE OR TWO VISITS TO LATIN AMERICA, PERHAPS SEVERAL COUNTRIES ON EACH VISIT. DE LA FLOR SAID THAT HE HAD BEEN THE FIRST TO INVITE SECRETARY KISSINGER TO VISIT LATIN AMERICA AND THAT HE WOULD BE MOST WELCOME IN PERU. MR. KUBISCH SAID THAT THE SECRETARY HAD RECEIVED A NUMBER OF INVITATIONS -- INCLUDING ONE OR TWO OTHERS WHO THOUGHT THEY WERE THE "FIRST"-- BUT THAT IN ANY CASE NO FIRM DECISIONS ON HIS POSSIBLE TRAVEL HAD BEEN MADE AS YET.

20. COMMENT. IT WAS CLEAR FROM THIS CONVERSATION THAT PERU INTENDS AT MEXICO CITY, AS WE EXPECTED, TO CONTINUE TO PRESS VIGOROUSLY ITS POSITION AGAINST "POLITICAL CONDITIONS" ON ASSISTANCE AND AGAINST UNITED STATES "AMENDMENTS" TO ITS ASSISTANCE LEGISLATION. THE PERUVIAN DELEGATION TO MEXICO
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CITY PROBABLY WILL INSIST THAT THIS ISSUE BE DEALT WITH IN SOME WAY IN ANY FINAL DECLARATION, AND IT IS ALMOST CERTAIN TO RECEIVE SUPPORT FROM SOME OTHER LATIN AMERICAN AND CARIBBEAN DELEGATIONS.

21. HOWEVER, DE LA FLOR'S GENERAL ATTITUDE IN THIS CONVERSATION, THE WORDS HE USED, HIS EXPRESSION OF INTEREST IN OTHER MATTERS ON WHICH WE SHOULD BE ABLE TO AGREE, PERU'S SENSE OF SOME INCREASED ISOLATION IN THE HEMISPHERE TODAY, AND PERU'S CONCERN OVER CHILE, ALL SUPPORT THE PROBABILITY THAT PERU WILL NOT PRESS ITS VIEWS ON ASSISTANCE CONDITIONS TO THE POINT OF AN OVERALL DISRUPTION TO THE MEXICO CITY MEETING. DE LA FLOR WAS THE MOST CORDIAL DURING THIS CONVERSATION WITH MR. KUBISCH THAT HE HAD EVER BEEN. NOTABLY DE LA FLOR DID NOT PURSUE THE QUESTION -- AT LEAST IN THIS MEETING -- OF A UNITED STATES LEGAL OBLIGATION TO PROVIDE ASSISTANCE. NOR DID HE USE THE PERUVIAN CATCH PHRASES "INTEGRAL DEVELOPMENT" OR "COLLECTIVE ECONOMIC SECURITY." WE SHOULD BE ABLE TO RESPOND ADEQUATELY TO HIS INTEREST IN THE MULTINATIONAL CORPORATIONS AND TECHNOLOGY ITEMS OF THE MEXICO CITY AGENDA. HIS TAKING OF THE INITIATIVE ON THE ARMS ISSUE (SEPTTEL) COULD BE A

PROMISING SIGN. HIS EXPRESSION OF INTEREST IN LOANS TO THE PERUVIAN STATE PETROLEUM AGENCY (ALSO SEPTTEL) IS ANOTHER EVIDENCE OF PERU'S REALIZATION OF ITS NEED FOR UNITED STATES CAPITAL, AS IS, OF COURSE, PERU'S WILLINGNESS TO SEEK AGREEMENT ON OUTSTANDING INVESTMENT ISSUES THROUGH THE GREENE NEGOTIATIONS.

22. THUS WE SHOULD BE ABLE TO DEAL FAIRLY WELL WITH THE PERUVIANS IN MEXICO CITY -- ALTHOUGH THEY WILL UNDOUBTEDLY BE TOUGH ON US AT TIMES -- IF WE CAN FIND A MUTUALLY-ACCEPTABLE FORMULA ON "POLITICAL CONDITIONS ON ASSISTANCE" FOR THE FINAL DECLARATION. THAT FORMULA IS NOT LIKELY TO BE ONE WHICH WILL PRECLUDE PERU FROM RETURNING TO THIS ISSUE REPEATEDLY SUBSEQUENTLY, HOWEVER, AS LONG AS THE "POLITICAL" OR NON-DEVELOPMENT CONDITIONS ON OUR ASSISTANCE EXIST, FOR THIS IS A MAJOR BONE OF CONTENTION BETWEEN US.
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